

One-Time Costs: Expand the following table as required to provide pricing for the proposed Solution to meet the requirements specified in this RFP.

Vendor Name:

One-Time Costs			
Item	Description	Unit Cost <i>(Indicate Flat Cost or Per Student, Staff, User, etc.)</i>	Estimated Total Cost
Implementation	<i>Including but not limited to: Data Integration, Transition from Existing Systems, Project Management, Professional Services, Configuration Support, User/Permissions Setup Training (Core IT Staff, District Trainers and Teachers)</i>	Included	\$0
Training	<i>Including but not limited to: Training Services(Core IT Staff, District Trainers and Teachers), Training Documentation (Electronic and Editable per RFP)</i>	Included	\$0
Other	<i>Annual Operational Cost Analysis</i>	Included	\$0
Total One-Time Costs:			\$0

Annual Recurring Costs: Expand the following tables as required to provide pricing for the proposed system to meet the requirements specified in this RFP. Include Software Upgrade Costs and Maintenance Support and Assurance. Explain any escalation or price change for each year if pricing for each year is not identical. Provide the hourly rate for services not covered by warranty or service contracts. If pricing is different based on quantity of licenses purchased, or any other factor(s), please provide pricing for Tier 1 and Tier 2, along with specifications to qualify for each Tier. If inadequate specifications are made Participants may select which Tier they belong in, to the best of their knowledge.

Tier 1 Annual Recurring Costs			
Specify number of licenses and any additional requirements to qualify for Tier 1 Pricing:		Unlimited users <u>Scheduling and Reservation Platform ONLY</u>	
Item	Examples of Included Items	Unit Cost (Indicate Flat Cost or Per Student, Staff, User, etc.)	Estimated Total Cost (Years 1-5)
Solution	<i>Including but not limited to: Software, Licensing, training materials and release notes.</i>	Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0
Maintenance and Support		Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0
Upgrade & Update Costs	<i>Including but not limited to: Updated training materials and release notes.</i>	Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0

Transaction Fees/ Customer Revenue	<i>Describe any fees collected on Customer-generated revenue from the solution (e.g., percentage or flat fee charged based on revenue from a resource reservation by an outside group). Note whether fees are per transaction or a percentage of the total amount charged.</i>	Service Fee on Facility Rentals with \$	10%
Other	<i>Dedicated Account Manager: Assist district/site admins with day-to-day operations, provide additional training and support, additional customization or feature updates, quarterly business reviews (QBRs) with executive leadership</i>	Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 Year 5: \$0 <u>TOTAL: \$0</u>
Total Annual Recurring Costs			Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 Year 5: \$0 <u>TOTAL: \$0</u>

Tier 2 Annual Recurring Costs			
Specify number of licenses and any additional requirements to qualify for Tier 2 Pricing:		Unlimited users <u>Scheduling and Reservation AND</u> <u>Works Platforms</u>	
Item	Examples of Included Items	Unit Cost (Indicate Flat Cost or Per Student, Staff, User, etc.)	Estimated Total Cost (Years 1-5)
Solution	<i>Including but not limited to: Software, Licensing, training materials and release notes.</i>	Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 Year 5: \$0 <u>TOTAL: \$0</u>

Maintenance and Support		Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0
Upgrade & Update Costs	<i>Including but not limited to: Updated training materials and release notes.</i>	Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0
Transaction Fees/ Customer Revenue	<i>Describe any fees collected on Customer-generated revenue from the solution (e.g., percentage or flat fee charged based on revenue from a resource reservation by an outside group). Note whether fees are per transaction or a percentage of the total amount charged.</i>	Service Fee on Facility Rentals with \$	14%
Other	<i>Dedicated Account Manager: Assist district/site admins with day-to-day operations, provide additional training and support, additional customization or feature updates, quarterly business reviews (QBRs) with executive leadership</i>	Included	Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0
Total Annual Recurring Costs			Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0

Optional Services and Costs: Expand the following table as required to provide pricing for the proposed Solution to meet the requirements specified in this RFP. All costs for functionality in the proposal must be listed in the Optional Services/Solutions if not identified in the previous pricing forms. Costs not identified by the Vendor shall be borne by the Vendor and will not alter the requirements identified in this solicitation.

Optional Services/Solutions and Costs				
Item	Description <i>(Check box if required to meet minimum requirements of this RFP)</i>	Dependent Requirements <i>(If required to meet requirements in this RFP, list requirements that are dependent on the Optional Services/Costs OR Future development efforts)</i>	Unit Cost <i>(Indicate Flat Cost or Per Student, Staff, User, etc.)</i>	Estimated Total Cost <i>(Years 1-5)</i>
Attendee Management	<p>Allows event managers to establish a record of visitors to campus facilities through registration, checkin and post-event reporting</p> <p><input type="checkbox"/> Required to Meet Requirements</p>	Must be using Facilitron's Scheduling & Reservation Platform	<p><input checked="" type="checkbox"/> Recurring</p> <p><input type="checkbox"/> One-Time</p>	<p>Year 1: \$0 Year 2: \$0 Year 3: \$0 Year 4: \$0 <u>Year 5: \$0</u> TOTAL: \$0</p> <p><input checked="" type="checkbox"/> Recurring</p> <p><input type="checkbox"/> One-Time</p>
BAS	<p>Control BACnet devices automatically with approved reservation requests</p> <p><input type="checkbox"/> Required to Meet Requirements</p>	Currently in Beta testing, price TBD	<p><input type="checkbox"/> Recurring</p> <p><input type="checkbox"/> One-Time</p>	<p>Year 1: TBD Year 2: TBD Year 3: TBD Year 4: TBD <u>Year 5: TBD</u> TOTAL: TBD</p> <p><input type="checkbox"/> Recurring</p> <p><input type="checkbox"/> One-Time</p>
	<p><input type="checkbox"/> Required to Meet Requirements</p>		<p><input type="checkbox"/> Recurring</p> <p><input type="checkbox"/> One-Time</p>	<p>Year 1: Year 2: Year 3: Year 4: <u>Year 5:</u> TOTAL:</p> <p><input type="checkbox"/> Recurring</p> <p><input type="checkbox"/> One-Time</p>